

EXPOSITION • CONFERENCE • NETWORKING

GLOBALCON™

Energy, Power, and Facility Management Strategies and Technologies

2005



EXHIBITOR PROSPECTUS

MARCH 23-24, 2005 • ATLANTIC CITY, NJ
ATLANTIC CITY CONVENTION CENTER

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SILVER SPONSOR



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COSPONSORS PROMOTE THE GLOBALCON EXPO!

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THE ASSOCIATION OF ENERGY ENGINEERS®

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The Northeast Utilities System

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New Jersey Higher Education Partnership for Sustainability



ALLIANCE TO SAVE ENERGY
Third Decade of Leadership



Rebuild America
U.S. Dept. of Energy



NORTHEAST ENERGY EFFICIENCY COUNCIL

Showcase your new products and services to key industry decision-makers at GLOBALCON's expo.

GLOBALCON™

Energy, Power, and Facility Management Strategies and Technologies

Sales • Leads • Projects...

The Association of Energy Engineers (AEE) is teaming up with Platinum Sponsor Select Energy, Silver Sponsor NYSERDA, and a "Who's Who" lineup of cosponsors to present the 16th annual GLOBALCON conference and exposition. The show connects buyers and sellers for the exchange of ideas, customer face-to-face interaction, training, industry networking, and sales lead development. As an exhibitor, you will be participating in a trade event which enables you to showcase your products and services, discuss the changing marketplace with key commercial, industrial, institutional, and governmental decision-makers and to cultivate customers for your firm. AEE, along with the show co-sponsors, will implement an aggressive attendance-building campaign designed to attract a pre-qualified audience to this event. Exhibitors are encouraged to sign up early to secure strategic booth locations and to benefit from various preshow promotions.

FOR QUESTIONS ABOUT EXHIBITING:

Call Ted Kurklis, Exhibit Manager, at (770) 271-7869

The GLOBALCON Show targets a cross section of decision-makers looking for products and services.

- Energy Engineers and Managers
- Facility Managers
- Managers of Industrial Plants
- Directors of Facilities
- Directors of Energy Planning
- Project Managers
- Managers of Energy Services
- Building Administrators
- Energy Coordinators
- Directors of Finance
- Managers of Electric Utilities
- Presidents and Vice Presidents
- Mechanical Engineers
- Directors of Corporate Accounting
- Directors of Property Management
- Energy Consultants for Commercial, Institutional, and Industrial Customers
- Managers of Proposals
- Directors of Engineering
- Directors of Operations
- Certified Energy Managers
- Plant Engineers and Managers
- Physical Plant Administrators
- Building Owners
- Property Managers
- Government Facility Managers
- Industrial Vice Presidents of Operations
- Electrical Engineers
- Process Engineers
- Consultants, HVAC Contractors, and Energy Service Professionals
- Industrial and Commercial End Users
- Institutional Facility Managers
- Healthcare Facilities Administrators

The GLOBALCON 2005 Expo is located in a strategic region...

The 2005 exposition is being held at the state-of-the-art Atlantic City Convention Center. This venue is centrally located, making it convenient for influential decision-makers to attend. The state of New Jersey has been a ground-breaker in instituting a significant number of innovative energy efficiency, combined heat and power, and clean energy programs.



Secure Your Prominent Location by Reserving Early!

GLOBALCON 2005 Facts-At-A-Glance

Show Dates & Location:

March 23-24, 2005
Atlantic City Convention Center
Atlantic City, New Jersey

Exposition Hours:

Wednesday, March 23, 2005
10:00 am – 4:00 pm
Thursday, March 24, 2005
10:00 am – 2:00 pm

Booth Costs:

\$2200 per 10' x 10' booth space, which includes one complimentary session registration per 10' x 10' unit reserved.

Maximum Booth Height:

In-line standard booth height may not exceed 8'. Island displays may exceed 8'.

Equipment Provided:

- 8' curtained backdrop
- 3' curtained side railings
- Standard booth sign
(Booth carpeting not provided)

Free VIP Expo Tickets:

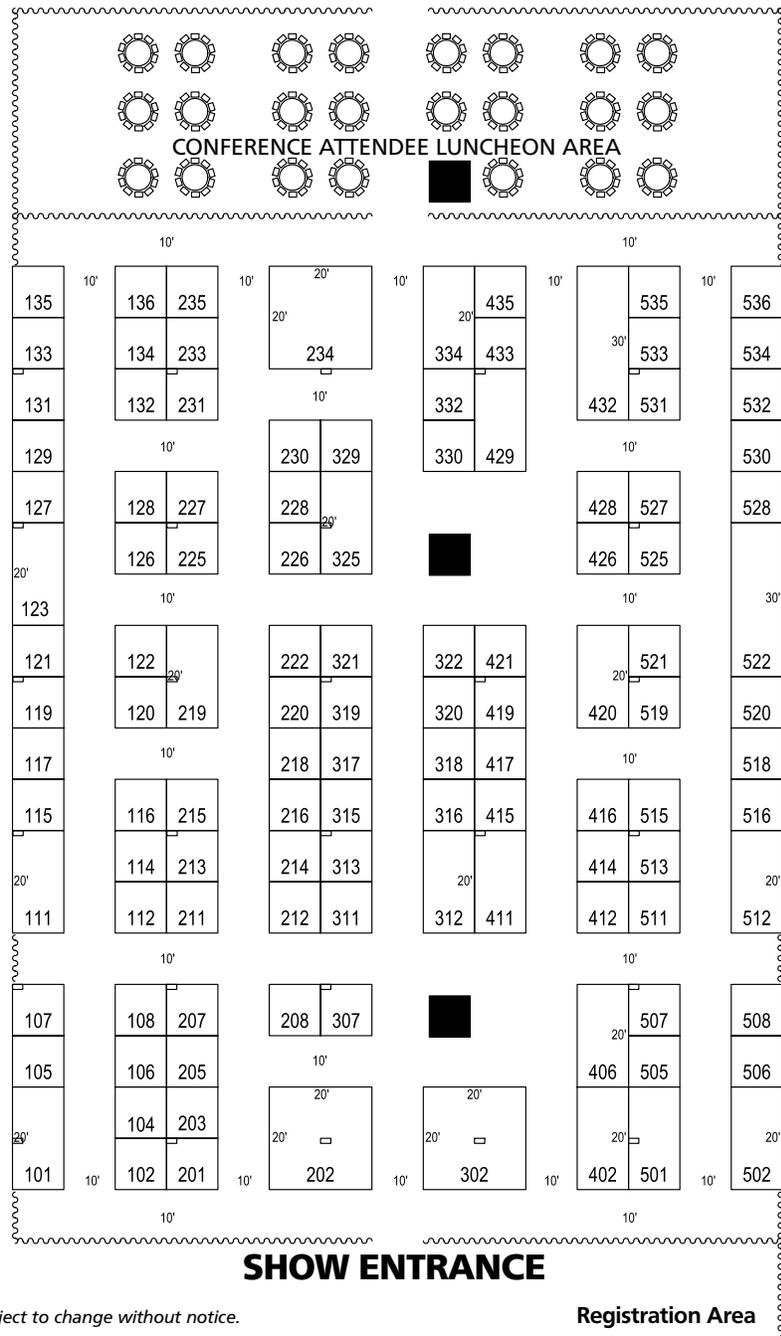
Valued at \$40 each, the expo tickets are available for your organization's use and distribution to target your own leads by extending a special invitation to them to visit your booth at the show. Tickets are custom-printed with your company name.

Additional Information or Space Reservations:

Call Ted Kurklis, GLOBALCON Exhibit Manager, (770) 271-7869, or visit the show website:

www.aecenter.org/globalcon

GLOBALCON 2005 EXPO FLOORPLAN HALL B / ATLANTIC CITY CONVENTION CENTER / ATLANTIC CITY, NJ



PLATINUM SPONSOR



Select Energy welcomes you to participate in the GLOBALCON 2005 Expo and network with your industry peers and key customers. The Select Energy companies are part of Connecticut-based Northeast Utilities (NYSE: NU). NU's growing competitive business units each serve a specialized customer need in today's new energy market. We are the region's leading provider of integrated cost-saving energy solutions to commercial, industrial, and institutional customers. With Select Energy's comprehensive products and services, customers can better control energy costs while staying focused on their own core business.

SILVER SPONSOR



NYSERDA, the New York State Energy Research and Development Authority, administers the New York Energy \$martSM program, which is designed to support certain public benefit programs during the transition to a more competitive electricity market. Some 2,700 projects in 40 programs are funded by a charge on the electricity transmitted and distributed by the state's investor-owned utilities. The New York Energy \$martSM program provides energy efficiency services, R&D, and environmental protection activities.

HVAC & SMART BUILDING SYSTEMS SHOWCASE



This showcase provides a cutting edge forum for building efficiency improvement technologies, energy services, and related energy management products. The expo and concurrent conference will highlight advances in HVAC systems and controls, energy management, building automation systems, and instrumentation, as well as energy services, power quality, Internet energy management, and environmental management. Products and services typically sought by attendees will include:

ENERGY MANAGEMENT

- Energy Management Systems
- Building Automation Systems
- Industrial Process Controls
- Steam Traps
- Combustion Controls
- Consulting & Contracting Services
- Performance Contractors
- Power Quality Systems
- Window Film
- Internet Energy Management
- Monitoring & Metering
- Internet Facility Management

HVAC

- Commercial, Institutional, & Industrial-Grade HVAC Systems
- Motors & Drives
- Thermal Storage Systems
- Insulation Products
- Chillers
- Water Treatment
- Cooling Towers
- Boilers & Burners
- Humidity Controls
- Heat Pumps
- Temperature Controls
- Metering Devices
- GeoExchange Technologies

ENERGY SERVICES

- Performance Contractors
- Financing Companies
- ESCOs
- Energy Marketers
- Power Quality
- Energy Auditing

NATURAL GAS COOLING

- Absorption Chillers
- Engine Driven Systems
- Gas Desiccant Systems
- Gas Rooftop Systems
- Component Manufacturers
- HVAC Consultants/Contractors
- Desiccant Cooling

SOFTWARE

- Energy Usage & Billing Analysis
- Facility Management

- Environmental Auditing
- Maintenance Scheduling
- Project Management

POWER GENERATION

- Standby Power Systems
- Waste Heat Recovery
- Distributed Energy

HIGH PERFORMANCE ROOFING & BUILDING MATERIALS

- High Efficiency Roofing Systems
- Green Roof Technologies
- Solar Roofing Systems
- Energy Efficient Doors & Windows
- Window Coatings
- Engineered Wood Products
- Recycled & Composite Building Materials
- Reduced VOC Paints, Adhesives, & Sealants
- Reduced VOC Carpeting
- High Performance Insulation
- Recycled Insulation Products

LIGHTING EFFICIENCY SHOWCASE



Lighting efficiency continues to be a dynamic growth market. A recent member survey conducted by AEE found that over 69% of respondents had plans to upgrade their lighting systems within the next 12 months. High user satisfaction with lighting efficiency products may account for this statistic. Lighting efficiency products were rated good to excellent by 94% of survey respondents.

LAMPS

- Metal Halide
- Low Wattage Metal Halide
- Color Improved High-Pressure Sodium
- Compact Fluorescent
- Twin Tube Fluorescent
- Quad Tube Fluorescent
- Cathode Cutout Fluorescent
- Fluorescent Reflector Lamps
- Halogen Incandescent
- Selective Coated Incandescent
- Low Wattage H.I.D. Lamps
- Instant Restrike H.I.D. Lamps
- Krypton Filled Lamps

FIXTURES & OPTICS

- Reflectors
- Daylighting
- Skylights
- Light Pipes
- Indirect Lighting Fixtures

LIGHTING CONTROLS

- Lighting Control Systems
- Photoelectric Controllers
- Motion Sensors
- Sound Detectors
- Ultrasonic Sensors
- Automatic Dimmers
- Electronic Switches

BALLASTS

- Dimmable Ballasts
- Electronic Instant Start Ballasts
- Heater Cutout
- HPF Ballasts
- Power Quality Products

LIGHTING SERVICES

- Software Products
- Preventive Maintenance Management Services
- Lamp & Ballast Disposal Services

PARTICIPANT SPOTLIGHT



The State of New Jersey has prepared an array of consistent, state-wide energy efficiency programs and shared strategies for promoting compact, clean, and renewable sources of energy, such as fuel cells, solar electric systems, and wind generators. All New Jersey customers—residential, commercial, and industrial—have the same opportunities to increase comfort and save energy. Installation of energy-efficient equipment, adoption of energy-saving practices, and renewable energy generation provide substantial envi-

ronmental and public health benefits, and help preserve our natural resources. Together they reduce the need to add conventional power plants while improving overall system reliability.

The New Jersey Clean Energy Program is a signature initiative of the New Jersey Board of Public Utilities, which provides education, information, and financial incentives for renewable energy systems and energy efficiency measures. The Program was created as part of the New Jersey Electric Discount and Energy Competition Act with the objective of transforming the energy marketplace in New Jersey for energy efficiency and renewable energy technologies in a deregulated environment.

Programs supporting renewable electricity technology adoption. The New Jersey Clean Energy Pro-

gram offers support to help encourage the installation of renewable, clean energy generation systems.

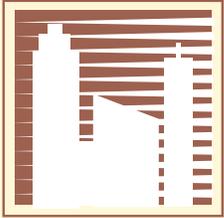
Programs supporting commercial and industrial energy efficiency technology adoption. One of the Program's, New Jersey SmartStart Buildings,[®] is administered by the New Jersey Board of Public Utilities' Office of Clean Energy and is currently delivered in joint effort by the state's electric and gas utilities.

The Office of Clean Energy will be providing financial incentives for combined heat and power installations to enhance energy efficiency through onsite power generation with recovery and productive use of waste heat, and reducing existing and new demands to the electric power grid.

For more information on the New Jersey Clean Energy Program, visit www.njcleanenergy.com.

4 in 1 Marketing Lineup!

PLANT ENGINEERING & FACILITIES MANAGEMENT SHOWCASE



Plant engineers and facility managers spend billions of dollars a year on projects involving operational improvements, plant up-grades, maintenance, and facilities renovation and construction. This Congress will bring you face-to-face with those who make critical buying decisions for such projects, and who must, in the process, find strategies to minimize downtime and maximize cost-effective operation. This is an exceptional marketing venue for:

FACILITIES MANAGEMENT, MAINTENANCE, PRODUCTION

- Power Quality
- Insulation
- HVAC Systems
- Lighting Maintenance
- Labels, Tapes, & Signs
- Lubricants
- Machine Tools & Accessories
- Maintenance & Repair Services
- Parts & Cleaning
- Polymer Compounds
- Roof Repair, Replacement Services, & Roofing Materials
- Storage Tanks
- Testing & Inspection Systems
- Protective Coatings & Corrosion Control
- Steam Systems
- Roll-up Doors
- Flow Measurement

ONLINE & SOFTWARE-BASED FACILITY MANAGEMENT

- Computerized Maintenance & Management Software (CMMS)
- Maintenance, Repair & Operations (MRO) Software
- Facilities Management Software
- Asset Management Software
- Supply Chain Mgmt. Software
- Project Management Software
- Life Cycle Costing Software
- Bldg. Energy Simulation Software
- Demand Forecasting Software
- Process Control Software
- Automation Software
- Online Facilities Mgmt. Services
- Online Purchasing/Logistics Mgmt.
- Web-Based Maintenance Mgmt.
- Web-Based Building Automation
- Web-Based Load Management
- Integrated Maintenance, Asset & Energy Management

HIGH PERFORMANCE FACILITY DESIGN & RETROFIT

- Architectural & Design Services
- Green Building Contractors
- Performance Contracting Svcs.
- Project Financing & Mgmt. Svc.

- Federal & State High Performance & Green Building Resources

INDOOR ENV'L. QUALITY

- Air Filtration & VOC Control Sys.
- Air Monitoring & Sampling Sys.
- Environmental Consulting & Contracting Services
- Toxic Mold Detection & Removal
- Odor Control Systems
- Remediation Services
- Environmental Laboratories & Testing Services
- Dehumidifiers

WATER CONSERVATION

- Flow Controls
- Water Conserving Boilers & Steam Systems
- Cooling Equipment Retrofits
- Multipass & Closed Loop Cooling Towers
- Water Conserving Fixtures
- Waterless Urinals
- Leak Detection & Repair

FIRE PROTECTION & SECURITY

- Emergency Lighting/Exit Signs
- Fire Detection Systems
- Security Systems Services

PLANT ENGINEERING SVCS.

- Inspecting & Testing
- Consulting & Contractors
- Design Engineering Services

INSTRUMENTS, CONTROLS, & TELECOMMUNICATIONS

- Data Collection Devices
- Measuring/Metering Instruments
- Recorders & Indicators
- Sensors and Transducers
- Silencing Equipment
- Testing Equipment

INDUSTRIAL ELECTRICAL SYS.

- Batteries, Chargers, Controls
- Distribution Systems
- Enclosures
- Generators
- Metering & Timing Devices
- Protective Devices
- Wire & Wiring Devices
- Motors & Drives

DISTRIBUTED & RENEWABLE ENERGY TECHNOLOGY SHOWCASE



The benefits of combined heat and power systems, distributed generation, and cogeneration systems are now becoming more widely recognized by governments, policy-makers, and end users. Recent technology developments have contributed much to the widespread feasibility of smaller-scale generation systems to the marketplace—technologies based on state-of-the-art engines, turbines, microturbines, and fuel cells, plus significantly improved wind-driven and photovoltaic systems. If you marketing the following products or services, this expo is an ideal marketing venue:

ON-SITE GENERATION

- Microturbines
- Distributed Generation
- Combined Heat & Power Systems
- Boilers & Combustion Systems
- Fuel Cell Technologies
- Natural Gas-Fired Cogen Sys.
- Biomass Cogeneration Systems
- Photovoltaic & Wind-Powered Technologies
- Standby Power Systems
- Reciprocating Engines
- Energy Service Companies
- Instrumentation & Controls
- Peak Shaving Gensets
- Industrial Switchgear
- T&D Protection Equipment

POWER

- Flywheel Energy Storage
- Backup Power Systems

BOILERS & CONTROLS

- Gas-Fired Boilers & Combustion Systems
- Combustion Controls
- Burners & Steam Traps
- Steam Distribution Systems
- Heat Recovery Systems
- Emission Control Equipment
- Air Sampling & Monitoring Equip.

SOLAR/PHOTOVOLTAIC PRODUCTS

- Stand-alone Photovoltaic Systems
- Grid-connected Photovoltaic Sys.
- Building Integrated Photovoltaics
- Solar/Photovoltaic Engineering

& Design Services

- Green Building Consultants/Contractors
- Solar Roofing Systems
- Passive Solar Technologies
- Solar Thermal Process Heat Sys.

FUEL CELL TECHNOLOGIES

- PEM Fuel Cell Systems
- Phosphoric Acid Fuel Cell Systems
- Solid Oxide Fuel Cell Systems
- Molten Carbonate Fuel Cell Sys.
- Fuel Cell Cogeneration Systems
- Fuel Cell Power Plants

WIND POWER SYSTEMS

- Wind Turbine Systems
- Wind Power Accessories & Equip.
- Wind Power Plant Developers
- Wind Power Feasibility/Financing Consultants
- Wind Power Eng. & Design Svcs.

BIOMASS/WASTE-TO-ENERGY

- Biomass Direct Combustion Sys.
- Biomass Fueled Cogen Systems
- Biomass Gasification Systems
- Landfill Gas-Based Technologies
- Waste-to-Energy Systems

OTHER RENEWABLE ENERGY PRODUCTS & SERVICES

- Alternative/Renewable Fuel Vehicles & Transportation Fuels
- Waste Heat Recovery Systems
- Geothermal Energy Technologies
- Renewable Energy Engineering & Design Services, Consulting, & Contracting Services



High Recognition Firms Send Delegates to Program...

Exhibitor sales representatives were able to network with a cross-section of customers at the GLOBALCON show...

102 Fighter/Otis Air Nat'l. Guard
1E Limited
A.A. MacPherson Co., Inc.
Accor
Accutech
Active Power
Acumentrics Corp.
Advanced Transformer
Aegis Energy Services
AHA Consulting Engineers
Alliant Energy/Cogenex
Alstom Power, Inc.
Ameresco Energy Services
AmericanDG
America's Electric Cooperatives
Andover Controls
Andrus Power Solutions
Applebee's International
Applied Energy Management
Aramark
Aramark Svce. Master Facility Svcs.
Arden Engineering
Armstrong International, Inc.
Arthur Orenberg Associates
ASCO
Astrazeneca R+D Boston
ATC, Inc.
Atlantic Battery Co.
Atlantic Energy Services, Inc.
Babson College
Baking Company
Barber Colman
Barstow Engineering
BASF
Bay State Industrial Welding & Fabrication
Bayer Pharmaceuticals
Baystate Medical Center
Benjamin Healthcare
Bentley College
Beth Israel Deaconess Medical
Better Cost Control
Biogen
BJ's Wholesale Club
Blockbuster
Bo Oak's
BOMI Institute
Boston College
Boston Housing Authority
Boston Medical Center
Boston Scientific Corporation
Boston University
Bostonia Federal Leasing
Bovis Lend Lease
BR+A Consulting Engineers, Inc.
Bridgestone
Brigham & Women's Hospital
Brooks Automation
Brown University/Facilities Mgmt.

BSG Strategy Group
BTG Electrical Contractors
Building Engineering Resources
Burlington Electric Department
Burrows Paper Corporation
C&S Engineers
C.D. Sheehy
C.H.B. Industries Inc.
Cabot Corp.
Cadmus Group, Inc.
Calpwr, Inc.
Careba Power Engineers LLC
Caritas Carney Hospital
Caritas Norwood Hospital
CEERE/UMass Amherst
Cell Energy, LLC
Central Vermont Public Service
Cimetrics Tech
Citizens Bank
City of Boston
City of Cambridge D.P.W.
City of Medford
City of Newton
City of Palo Alto Utilities
City of Stamford
Clarkson University
Clarus Energy Partners, L.P.
Coasting Leasing, Inc.
Cogenex
Commercial Electrical Contractors Inc.
Commonwealth Energy Advisors
Commonwealth of Massachusetts
Commonwealth Resource Mgmt.
Conam Inspection
Concord Hospital
ConEdison Solutions
Connecticut Light & Power Co.
Constellation Energy Source
Constellation New Energy
Construction Business Associates
Control Technologies, Inc.
Controlyne of New England
Crothall Asset Management
Crown Properties
CSM Worldwide, Inc.
CT Light & Power
Cullinan Engineering
Cummins Northeast Energy Systems
Cummins Power Generation/
Cutler-Hammer
CVS
Dana-Farber Canler Institute
Dartmouth Hitchcock Medical Ctr.
Dartmouth Medical Center
Dean College
Defense Energy Support Center
Defense Supply Ctr. Philadelphia
Department of Corrections
Department of Defense (Pentagon)
Department of General Services
Department of the Navy
Deutz Corporation
DMJM & Harris
Drexel University
Drug Enforcement Administration
Dyer Environmental
Dyson Engineering
East Providence School Dept.
Eastern Bank
Eaton/Cutler Hammer
Economy Plumbing & Heating
Supply Co.
Edgewater Holdings Corp.
Edwards&Kelsey
Effective Systems, Inc.
Electrical Consulting Services
Ellsworth Air Force Base
Elmec, Inc.
EMC2
EMCO Testing & Engineering
EMCOR
Emcor Facilities Services
EMCOR Service/BALCO/JC Higgins
Enercon Engineering
Energy + Resource Solutions
Energy and Power Solutions
Energy Conservation
Energy Systems Design, Inc.
Energy User News
Enerwise Global Technologies
Environmental Health & Eng.
Ernst & Young
ESB International
ESC Consulting Engineers
ESCO Energy Services
ESS Engineering
Evergreen Solutions
Evionyx
Facility Diagnostics, Inc.
Fairfax County Government

Fall River School Department
Fellsway Development LLC
Fidelity Investments
Fletcher Allen Health Care
Foxwoods Resort Casino
Fraser Engineering Company
Fred Davis Corp.
Galli Engineering
Gas Technology Institute
Gasmaster
GDS Associates
GE Lighting
GE Capital
GE Distributed Power
GE Panametrics
GE SF Energy Capital LLC
GE Supply
General Services Administration
Gerhardt's, Inc.
Gilchrist Metal Fabrication
Gillette Co.
Gode Consulting
Gouin & Son P&H
Government Office of Energy & Commercial Services
Graybar Financial Services
Great Works Engineering
Grover Development
GSA - Region 1
Hackensack Hospital
Harvard Pilgrim Health Care
Harvard University
Healthy Buildings International
Heatcraft Commercial Products
HES
Hilton
Hitachi America, Inc.
HMS/Unico
Home Depot Facilities
Honeywell
Howard Industries
HP Compaq
Hynes Convention Center
Infinity
Ingersoll-Rand Energy Systems
InQuest Technologies
Integrated Facility Systems
Integrated Technologies, Inc.
Intelligence
Intergen
Internal Revenue Service
Invensys ENE
Investment Engineering
IR Energy Systems
Istec Corporation
J.C. Penney
J.S. Fleming Associates Inc.
Jenbacher, Ltd.
John Hancock Insurance
Johnson & Bouvier Co.
Johnson & Wales University
Johnson Controls World Services
Kema-Xenergy
Kent Systems
Keyspan Business Solutions
Keyspan Energy Delivery
KMart
Koch Membrane Systems
LaSalle National Leasing Co.
Last-Turner Construction
Leasing 2 Inc.
LESCO
Lighting Advisory Services
Lighting Services, Inc.
Linc Mechanical
Liston Consulting Engineers
Litemor
LITMUS
Lucent Technologies
Lyme Properties
Lymight Sales
Macneil Associates
Martens & Abbott Inc.
Martin Steel, Inc.
Maruzo Plumbing and Heating
MASCO
Mashantucket Pequot Tribal Nation
Masiello Construction Co., Inc.
Mason Engineering
Massachusetts College of Liberal Arts
Massachusetts Dept. of Corrections
Massachusetts Dept. of Housing & Commercial Development
Massachusetts Dept. of Environmental Protection
Massachusetts Dept. of Telecommunications & Energy
Massachusetts Div. of Capital Assessment Management
Massachusetts Div. of Energy

Resources
Massachusetts Electric Co.
Massachusetts Institute of Technology
Massachusetts Lodging Association
Massachusetts State Senate
Matsushita Electric Works R&D Lab
Mead Westvaco Specialty Paper
Measuring & Monitoring Services
Mechanical Alliance Service Co.
Metromedia Energy
MIT/Lincoln Laboratory
Mt. Wachusett Community College
Museum of Fine Arts - Boston
Museum of Science
N.S.E., Inc.
National Grid Company
Naval Station Newport
Navagant Consulting
NeuCo., Inc.
New Balance
New Boston Fund
New England Energy Controls
New Hampshire Electric Cooperative
New York Medical College
Nordblom Management Co.
NORESCO
Northeast Utilities
Northland Investments
NRG SoluXions
NSTAR Electric & Gas Corp.
NSTAR Service Corporation
Nuvera Fuel Cells Inc.
Omni Security Systems
Onsite Energy Services, Inc.
Onsite Environmental & Engineering
Onyx Electronics Recycling
O'Reilly Environmental
Osram Sylvania
P.F. Russo Plumbing
Partners Healthcare System
Peabody Engineering Corp.
Pease Development Authority
Pembroke Real Estate - FMR
Pepco Energy Services, Inc.
Peregrine Energy Group
Perini Construction
Petersen Engineering
PFG Energy Capital
Philadelphia Gas Works
Phillips Lighting
Phillips Academy
Portland International Jetport
Portsmouth Naval Shipyard
Power & Fuels Consulting
Powertech Associates
Preferred Utilities Mfg. Corp.
Princeton Power System
Process Instrumentation Inc.
Process Solutions
Providence College
Quaker Fabric
Quincy Housing Authority
Raytheon
Realty USA
RENOVA
Retro-Tech Systems, Inc.
RGL Solutions
RISE Engineering
Rite Aid
Riveredge Condo Association
RK Partners, Ltd.
Robert Hill & Associates
Royal Sonesta
Russelectric, Inc.
Salas O'Brien Engineers
Scully Capital
Select Energy New York, Inc.
Select Energy Services, Inc.
Select Energy, Inc.
Shell Solar
Shepley, Bullfinch, Richardson & Abbott
Shooshanian Engineering
Shriners Hospital - Boston
Siemens Building Technologies, Inc.
Sikorsky Aircraft
Smart Building Products
South Kingston School Dept.
Southworth Milton Power Systems
Spirax Sarco Inc.
Staples
Starwood Hotels & Resorts
State of Maine
State of Maryland
State Quartermaster
State Street Corp.
Stevens Roofing Systems
Stewart & Stevenson
Stone & Webster

Stonyfield Farm
Stop & Shop Supermarket Co.
SUD-Chemie Prototech Inc.
Supreme Energy LLC
Sustainable Energy Solutions
Sylvania
Synergy
Systems Performance
Systems Performance Eng. Corp.
TAC Worldwide Companies
Target Corporation
Temple University - OFM
Terdyne
Terra Novium
Texas Instruments
Texas Utilities
The Cadmus Group
The Collaborative Engineers
The First Energy Group
The Jackson Laboratory
The Oxford Princeton Program
The Peterson School
The Resource Group
The Retrofit Companies
TJX
TMP Consulting Engineers
Town of Amherst
Town of Andover
Town of Salem
Toyota Motor Sales
Tractebel Energy Services
Trammel Crowe Company
Trigen
Trilogy Maintenance Solutions
True North Systems
Tuthill Energy Systems
TXU Energy
UDEC Corp.
UMass - Dartmouth
UMass - Amherst
UMass - Boston
Unico - Harvard Medical School
United Building Solutions
United Illuminating Co.
University of Connecticut
University of New Hampshire
University of Vermont
Upper Cape Cod Regional
Technical School
U.S. Air Force
U.S. Army Command - Electrical
U.S. Coast Guard
U.S. Department of Energy
U.S. Department of Energy - Boston RO
U.S. Energy Association
U.S. Environmental Protection Agency
U.S. General Services Administration
U.S. Postal Service
UTC
Valuetech Solutions
Vanderweil Engineering
Vermont Energy Investment Corp.
VESTAR
Victory Htg. & Air Conditioning
Walco
Walden Engineering Products
Waldman Sales Associates, Inc.
Waldron Construction
Walt Disney World Facilities
Walter Rosenfeld CSI
Waltham Chamber of Commerce
Wartsila North America, Inc.
Warwick Public Schools
Water Energy Distributors, Inc.
Waukesha Engine Division
Weksler Glass Therm.
Wellesley College
Wentworth Institute of Technology
Werner Consulting LLC
Western Solutions Inc.
Westinghouse
Whitehead Institute
Whitman-Hanson Regional School District
William A. Berry & Son
Wollaston Alloys, Inc.
Worcester Boiler
Wyeth
Wyndham San Diego
Yanow Energy Sales
YC Consulting
Yusen Associates
Ziphany LLC

Just a sample list of show attendees, featuring a diverse cross-section of commercial, industrial, institutional, and governmental companies. List is subject to change without notice.

Energy efficiency, power, and facility management are hot topics for today's commercial, industrial, institutional, and governmental energy professionals.



1 E Consultancy and Software
 3M Window Film Systems
 Actaris US Gas, Inc.
 Acumentrics Corporation
 Adsil
 Advanced AMR Technologies LLC
 Advanced Power Control
 AERC
 Aerco International
 Aggreko
 Air Strata Marketing, LLC
 Air Telectonics/Broad USA
 Aircuity, Inc.
 Airmatic Compressor Systems, Inc.
 AirXchange
 Alliance to Save Energy
 Alpha Technologies
 Alturdyne
 Amerada Hess Energy Marketing
 Ameresco, Inc.
 American Energy Services
 American Plant Maintenance
 American PowerNet
 America's Electric Cooperatives
 Applied Innovative Technologies
 Applied Proactive Technologies, Inc.
 Aqualine Resources
 Armstrong International
 Association of Energy Engineers
 AST Electrofin
 Bacharach, Inc.
 Barclay Water Management, Inc.
 BCC, Inc.
 Beacon Power
 Bearcom
 Belimo Aircontrols
 Belyea Company, Inc.
 Bethlehem Apparatus Co. Inc.
 BOMI Institute
 BTECH

Byram Labs
 Calmac Manufacturing
 Capstone Turbine Company
 Carter & Burgess, Inc.
 Caterpillar
 Central Hudson
 Ceramic Coatings
 Chemworks Filtration
 Ciron Systems Corporation
 Commit Inc.
 Computer Metering Corporation
 Conectiv
 Conservation Solutions Corporation
 Constellation NewEnergy
 Contrec-USA, LLC
 Control Technologies
 Controlotron
 COTE-L Industries, Inc.
 Coyote Electronics
 CPFilms, Inc.
 CTI Industries
 Cummins Northeast
 Darr Power Systems
 Datastream Systems, Inc.
 Defense Supply Center Philadelphia
 Delta Controls
 Demag Delaval Industrial Turbines Inc.
 Denki Corporation of America
 Deutz Corporation
 Distributed Energy
 DTE Energy Technologies
 Duro-Last Roofing, Inc.
 Earth Protection Services Inc.
 Echelon Corporation
 EcoPower
 EKS
 Electric America
 Electric City Corporation
 Electro Industries
 Elemco Building Controls

Elliott Energy/Pennacat
 EMC Engineers, Inc.
 E-Mon, L.P., a Hunt Power Company
 Encorp, Inc.
 Energy Planning Network
 Energy Products Distribution
 Energy User News
 Energypromotion.net
 Enernet Corporation
 Engineered Systems
 Environmental Light Recyclers
 Esco Energy Services Company
 ESRI
 Exelon Services Federal Group
 Feit Electric Company
 Fenner Drives
 FHP Manufacturing
 Filpro Corporation
 Frank I. Rounds Company
 Fraser Engineering
 Full Circle, Inc.
 GE Distributed Power
 GEMCO & NEMCO
 General-Aire
 George T. Wilkinson Company
 Geothermal Heat Pump Consortium
 Global Energy Reduction
 GPU Energy
 Green Power Magazine
 Green@Work
 Greentech Energy Services
 H Power Corporation
 Hamon Corporation
 Harmony Lighting, Inc.
 Heatcraft
 Honeywell
 Honeywell Building Controls
 Howard Industries
 HVAC Portable Systems
 HVACR News

IGSHPA
 Indoor Air Quality Connections
 Integrated Energy Solutions/
 Integrated Technologies, Inc.
 Inverter Systems, Inc.
 Johnson Controls
 Karnak
 Keyspan Business Solutions
 KMC Controls
 Kohler Power Systems
 Kraft Power
 Lamar Lighting Co., Inc.
 Live Power News
 Long Lite
 Magnaray International
 MAXLITE
 Measuring & Monitoring Services
 Meter-Treater
 Miller & Chitty
 Monroe Infrared Technology Inc.
 MoonCell, Inc.
 Natek Corporation
 NORESKO
 Northeast Energy Efficiency Council
 Northeast Lamp Recycling
 NSTAR
 NYSERDA
 OK Electric Supply Company
 Olympus Industrial America, Inc.
 Omnisolv
 Onicon
 Onset Computer Corporation
 Osram Sylvania Products Inc.
 Panasonic Lighting & Building
 Products
 Pentech Solutions
 Pepco Energy Solutions, Inc.
 PFG Energy Capital Group
 Philadelphia Gas Works
 Philips Lighting

Pollution Equipment News
 Porta-Cool
 Power Measurement Ltd.
 Power Tech
 Powerhouse Equipment &
 Engineering
 Powerlight Corporation
 Powersmiths International
 Corp.
 PowerTec International
 Powertronics
 Precision Lighting, Inc.
 PSEG
 Radiant Optics
 Raytek
 Raytheon
 Remco Energy Services, Inc.
 Retro-Tech Systems, Inc.
 Richards Valve Group
 RWE Schott Solar
 Sanrex Corporation
 Sarnafil
 Scales Air Compressors
 Select Energy
 Select Energy Services, Inc.
 Sempra Energy Solutions
 Senercomm, Inc.
 Sensor Switch, Inc.
 Shell Solar Industries
 Shermco Industries
 Siemens
 Sierra Instruments
 Smart Building Products
 Solar Control Film Corporation
 Solar Security Films, Inc.
 South Jersey Energy Company
 Spirax Sarco, Inc.
 Spot Coolers
 Sprague Energy
 Stewart & Stevenson

Strategic Energy
 Summit Technology, Inc.
 Sunburn Energy
 TAC
 Takagi Industrial Company
 TCP Inc.
 TDC Filter Mfg., Inc.
 Technical Consumer Products
 Technical Diagnostic Services
 Tecogen, Inc.
 The Trane Company
 Thermax, Inc.
 Therm-O-Lite
 Toyota Motor Sales
 Tractebel Energy Services, Inc.
 Tridium, Inc.
 TRISTAR Lighting
 TurboSteam
 U.S. Dept. of Energy/EERE
 U.S. Dept. of Energy/FEMP
 U.S. EPA ENERGY STAR
 UE Systems, Inc.
 UGI Energy Services
 Universal Supply Group Inc.
 USA Lights
 Verdiem Corporation
 Viron
 Wartsila North America, Inc.
 Washington Lighting
 WaterFurnace International
 Watt Stopper
 Westinghouse Lighting
 Windo-Therm
 Windpower Monthly
 York International
 Ziphany LLC

List subject to change without notice. Sample list of show exhibitors.

EXPO SHOW FACT

DID YOU KNOW... THE GLOBALCON EXPO IS PROMOTED WITH OVER 400,000 CLIENT INVITATIONS IN DIVERSE WAYS.

- 10,000 Announce-the-Show Postcards
- 40,000 Exhibitor Prospectus Mailings
- 50,000 Pre-show Conference Brochures
- 60,000 Final Conference Show Newspapers
- 30,000 AEE Journal Advertisements
- 160,000 Subscribers to Trade Publications
- 50,000 Combined Emails
- 60,000 Expo Passes
- 5,000 Energy User News Preshow Program Inserts
- 1,000 Speaker Promotions
- 5,000 Mass Fax Passes
- 6,000 Banner Ad Impressions

Exhibitors also promote the event and their exhibits via their websites, customer representatives, direct mail, and company newsletters.

Certified Professionals Attend the GLOBALCON Show...

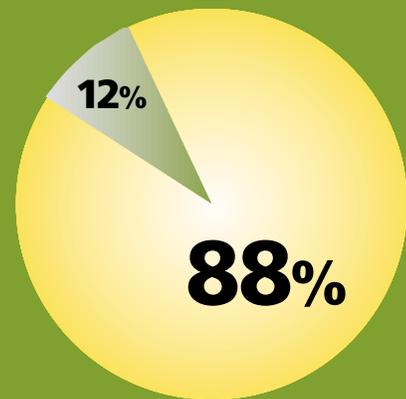
Attendees at GLOBALCON 2005 will include energy professionals with certifications at all levels of management. Many of these certifications are offered through the Association of Energy Engineers, including the classifications shown below:



For more information on certification, go to: www.aeecenter.org/certification

DID YOU KNOW... HOW EFFECTIVE EXHIBITIONS ARE HELPING YOU REACH UNKNOWN PROSPECTS.

Use your exhibit at GLOBALCON 2005 to network with customers, develop new clients, generate sales leads, and showcase your products, services, and expertise...



- 88% of exhibition attendees have not been called on by a salesperson in the past year.
- Only 12% of exhibition attendees have been called on by a salesperson in the past year.

FAST SHOW FACT

GLOBALCON 2005 EXHIBIT SPACE RESERVATION FORM

Reserve early to assure the best location

GLOBALCON 2005 CONTRACT TERMS

YES, please reserve exhibit space for our use at GLOBALCON 2005, March 23-24, 2005, to be held at the Atlantic City Convention Center in Atlantic City, NJ. We understand booth space is available in multiples of 10' x 10' at a cost of \$2200 per unit.

Number of 10' x 10' spaces desired: _____ @ \$2200 each = amt. due _____

YES, please upgrade our:

List Link & Logo on the AEE Website _____ @ \$125 = amt. due _____

Website address: www. _____

Note: Logo must be in Adobe Illustrator 6.0, eps, Adobe Photoshop 4.0, eps, or .tif, plain .jpg files, or send us a clean black and white copy that we can scan.

Total Amount Due: \$ _____

Booth space(s) preferred:

1st Choice _____ 2nd Choice _____ 3rd Choice _____

We will display these products or services: _____

Indicate up to 3 competitors whose booths you prefer not to be adjacent to your exhibit:*

1. _____ 2. _____ 3. _____

*WE WILL TRY BUT CANNOT GUARANTEE TO MEET YOUR REQUEST

Name _____

Title _____

Organization _____

Street Address _____

City/State/Zip _____

Phone _____ Fax _____

Email _____

We have read, understand, and agree to the contract terms and conditions.

X _____

Authorized Signature of Applicant (required) _____ Date _____

Full payment enclosed: \$ _____

50% payment enclosed: \$ _____

Make check payable in U.S. funds to AEE EXHIBITS.

PAYMENT: Check enclosed Bill company (P.O. must be attached)

Bill credit card in the amount of \$ _____

VISA MasterCard American Express Discover

Credit card number _____

X _____

Authorized Signature of Cardholder (required) _____ Expiration Date _____

Credit Card Billing Address (where credit card bill is sent) _____

Name on Card (print) _____

Street Address _____

City/State/Zip _____

**RETURN TO: GLOBALCON 2005, P.O. Box 1026, Lilburn, GA 30048
Phone Ted Kurklis, Exhibit Manager, at (770) 271-7869 or Fax (770) 271-7981**

As an Exhibitor in the show, we hereby agree to conduct business in a professional manner, to observe the regular hours of the exposition, and to the following terms and conditions:

- Exhibitors will indemnify, defend, and hold the Association of Energy Engineers (AEE), Show Management and its contractors, show hosts, sponsors, and cosponsors, and the Atlantic City Convention Center harmless from any claims, losses, expenses, (including attorneys' fees) and liability arising in connection with the "Association's" meeting being held at the Atlantic City Convention Center, Atlantic City, NJ, March 21-25, 2005. Exhibitor agrees to make no claims whatsoever for loss, theft, damage, destruction of goods; nor for any injury to himself or employees while in the exposition quarters; nor for any damage of any nature, including damage to his business, nor for any loss resulting from labor disputes, acts of God or nature, or any action of any nature of AEE and Show Management. Force Majeure: In the event the Exhibit Hall or any part of the exhibit area thereof is unavailable whether for the entire event, or a portion of the event as a result of wind, fire, flood, tempest, act of God or nature, or any other such cause or as a result of governmental intervention, malicious damage, acts of war, acts of terrorism, strike, lockout, labor dispute, riot or any other cause or action over which Show Management has no control, or should Management decide that because of any such cause it is necessary to cancel, postpone, or resite this show, AEE, Show Management, Host, and Sponsors shall not be liable to indemnify or reimburse the Exhibitor in any respect of any damage or loss, or booth fees, direct or indirect, arising as a result thereof.
- Upon submitting booth contract we understand booth spaces are non-cancellable and we agree to adhere to the cancellation policy terms (No. 8). If we cancel, we will be charged a minimum 50% of the published booth fee for the number of spaces we have contracted.
- Exhibitors are advised to carry floater insurance to cover their exhibit material against damage and loss and public liability insurance to cover against injury to the Exhibitor, its staff, and to injury to others. All property of Exhibitor is understood to remain under its custody and control in transit to and from and within the confines of the exhibit area and Exhibitor shall maintain insurance covering Exhibitor's property. Exhibitor shall also carry comprehensive general liability and property damage liability and statutory Workmen's Compensation with employers' liability. Appropriate Certificates of Insurance shall be furnished by Exhibitor upon request by Show Management or its contractors. Obtaining insurance and amount of insurance remains solely the responsibility of the Exhibitor.
- In island spaces with aisles on all four sides, overhead panels or "bridge type" construction may be permitted. No exhibit shall be permitted to interfere with a neighboring exhibit. Island exhibits must not include a back wall that blocks visibility of neighboring booths. In-line booth side-dividers of a height in excess of 36" must not extend further than three (3) feet out from the back wall. Booth walls or equipment displayed must not exceed eight (8) feet in height. Any exceptions must first be approved by Exhibition Management. Exposed/unsightly portions of booth may be ordered "masked" by Show Management - the expense for which is the sole responsibility of the Exhibitor. Carpeting of exhibitor's booth space is required at exhibitor's expense. AEE retains the right to change the expo floorplan and Exhibitor's booth location without prior notice.
- Internet advertising is available to current Exhibitors who have submitted at least a 50% booth deposit. Special exhibit/package rate reflects a significant discount off of regular Internet advertising rates and may not be combined with any other offers. Not valid for prior Virtual Show Exhibitor sales. AEE reserves the right to reject advertising for any reason whatsoever.
- All exhibits must be set up by 5:00 pm the evening prior to the opening of the show. Booth space not set up and claimed by the evening prior to the show opening will be forfeited and may be reassigned by Show Management at its discretion.
- Regulations and Compliance: No explosives, fuel, combustibles, or hazardous materials, decorative materials not fireproof nor flameproof, or any materials or substances deemed hazardous under applicable fire regulations may be brought into the Exhibit Hall. Exhibitor must observe all union regulations in force in the Exhibit Hall and use qualified personnel for services. All Exhibitor's electrical, pneumatic, and hydraulic equipment must meet requirements of all applicable electrical and safety codes.
- Cancellation, change of space, change of Exhibitor information, and refund policy:
 - Exhibitor agrees to notify Show Management in writing if it needs to change its booth size, change its company listing and/or contact information, as well as if it needs to cancel out of the show.
 - Written cancellation received by Exhibit Manager more than 120 days prior to the opening date of the show, cancellation fee of 50% of total booth cost (including Internet ad if applicable) will be assessed.
 - Written cancellation received within 60 to 120 days prior to the opening date of the show, cancellation/penalty fee of full amount of booth cost (including Internet ad if applicable) will be assessed regardless of cancellation notification, and no refund will be made.
 - Written cancellation received less than 60 days prior to the opening date of the show, total payment for the booth space (including Internet ad if applicable) is due regardless of cancellation notification, and no refunds will be made.
 - If an Exhibitor decreases its booth size from the original contract, it will be deemed a cancellation for the booths decreased, and the show's cancellation schedule will apply. Exhibitor agrees to immediately notify AEE Show Management in writing prior to the show of any changes in company profile. Upon submitting the reservation/contract form, exhibiting company is liable for payment for applicable booth space fee. No refunds or transfers of Exhibitor funds are permitted. In case of a dispute, the governing laws of Georgia will apply.

MARCH 23-24, 2005

GLOBALCON 2005
www.aeecenter.org/globalcon

AEE EXHIBIT PROGRAMS
P.O. Box 1026
Lilburn, Georgia 30048

PRSR STD
U.S. POSTAGE
PAID
Atlanta, GA
Permit No. 1562



ATLANTIC CITY, NJ